

► **Francisco Velázquez de Cuéllar**

• **Professional Experience**

Francisco has more over than 25 years of experience in venture capital/private equity, entrepreneurship, consulting and finance. He has participated in 10 venture capital funds, among which are the funds created and managed by Axon Partners Group (ICT I, ICT II, ICT III, India Opportunities Fund I, Amerigo Ventures Pacífico, Aurora I & II, Corporación Bética de Expansión Empresarial, Axon Innovation Growth IV, ISETEC V and Next Technology Ventures). Likewise, he has supervised and supervises the operational strategy in all of Axon's investees, sometimes being a member of the board of directors. As part of his career, he has advised on more than 20 large transactions in the field of mergers and acquisitions, such as the merger of Via Digital and Sogecable, the purchase of ONO by Providence, or the merger of Telenor and Stratos Global in the USA.

Francisco is the founder of Axon Partners Group S.L. as well as its investment division Axon Partners Group Investment, SGEIC, S.A.U. Since inception, he has acted as Managing Partner of the group, but dedicating most of his time to the investment activities. in addition to developing the investment activity, designing the funds and their strategies, and forming part of all the investment committees. Francisco performs management and supervision tasks of the investment and operations teams of the Axon funds. Along with Alfonso de León, Francisco also designs the execution priorities of each fund based on Axon's "Research-Driven Approach" method so that the focus on generating deal flow is consistent with the market vision. Due to his extensive network of contacts worldwide, Francisco is an important generator of transactions and opportunities both in the acquisition and the exiting for growth and exit. He has also been board member of very successful portfolio companies such as Nice People at Work, Enmedio, NxtGen, Just Eat India, Billpocket or Embention among others.

• **Education:**

<b>Institution</b>	<b>Year</b>	<b>Degree</b>
<b>Universidad Politécnica de Madrid</b>	1997 – 1998	MBA
<b>Universidad Politécnica de Madrid</b>	1992 – 1997	Aerospace engineer

• **Member of Professional Entities**

- ASCRI: National Association of Venture Capital & Private Equity

- Young President's Organization (YPO)
- Invest Europe (Asociación Mundial de Proveedores de Capital Privado)
- ITU (International Telecommunication Union)

- **Professional Experience**

<b>Date</b>	<b>Company</b>	<b>Location</b>	<b>Position</b>	<b>Brief description</b>
<b>2006 – Present</b>	Axon Partners Group Investment, SGEIC, S.A.U.	Spain	Managing Partner	Co-Founder and Managing Partner
<b>2000 – 2006</b>	Analysis Ventures / Analysis Mason	UK / Spain	Principal	Member of the consulting
<b>1999 – 2000</b>	Hispasat S.A.	Spain	Mission Manager	Development, specification and management of contracts
<b>1997 – 1998</b>	EADS	Spain	Engineer	Analysis and testing of the structures of aerospace rocket Ariane V