

Francesco Terraneo

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Investment Professional with strong background in Corporate Finance and Alternative Investments, including experiences in financial advisory and VC investing. Strong international experience with solid academic record and rounded profile: entrepreneurial mindset, excellent analytical, verbal and quantitative skills.

EDUCATION

HULT INTERNATIONAL BUSINESS SCHOOL **San Francisco, USA**
Double Degree in Business Analytics
• Notable modules: Python, R, Data Management
Sep 2019 - Apr 2020

HULT INTERNATIONAL BUSINESS SCHOOL **London, UK & Shanghai, China**
MSc International Business – Minor in Finance
• GPA of 4.00/4.00 in Accounting, Financial Management, M&A and Business Valuation
Sep 2018 - Aug 2019

BOCCONI UNIVERSITY **Milan, Italy**
BSc Finance
• Notable modules: Corporate Finance, Venture & Development Capital
Sep 2015 - Jul 2018

PROFESSIONAL EXPERIENCE

AXON PARTNERS GROUP **Milan, Italy**
Senior Investment Manager – Head of Italy
• Managed all the operations of the ManCo in Italy, from investment activities to fundraising
• Responsible for the whole investment and divestment process in Italian companies
Dec 2024 - Present
Investment Manager
• Executed minority investments in 2 private and 3 listed Italian SMEs
Mar 2024 – Dec 2024

CDP VENTURE CAPITAL **Milan, Italy**
Investment Analyst – Fund of Funds
• Managed with a team of 2 the €250mln Fund-of-Funds department of the Technology Transfer Fund
• Invested €90mln in VC funds within the BioTech, AgriTech, as well as Sustainability sectors
Sep 2022 – Mar 2024

AXON PARTNERS GROUP **Madrid, Spain**
Investment Associate
• Sourced and closed a growth equity deal in the eVTOL&UAV industry – company valuation of €50m
Jan 2022 – Sep 2022
Investment Analyst
• Performed DCF and multiples valuations, analysed different business plans
• Conducted detailed market analysis of different industries, including Renewables, CleanTech and Circular Economy
Jul 2021 – Dec 2021

ITALFINANCE GROUP **Milan, Italy**
Analyst – Corporate Finance
• Advised directly with the MD financial transactions worth over €400 million
Oct 2020 - Mar 2021

U-START **Lugano, Switzerland**
Analyst – Venture Capital
• Assisted the investment team with the production of presentations and investment memos for investors
Sep 2017 - Aug 2018

ADDITIONAL INFORMATION

Certifications: Startup Valuation Methods, **Duke University** | PE & VC, **Bocconi University** | Bloomberg Market Concepts (BMC).

Languages: English, Italian, Spanish.

Computer Skills: Proficiency in Excel, Word and PowerPoint.

Interests: Padel, Skiing, Music, Cooking, Forex and Cryptocurrencies trading.

Volunteering and Social Works: Long Distance Adoptions in The Philippines through San Roque Mission. Volunteering at Teresa of Calcutta congregation in San Francisco (Sep 2019 – Feb 2020).